

Introduction to SuperConcepts

CentrePoint Services, November 2024

Commercials

25% discount on SMSF Education

Up to **25%** discount on SMSF Education including CPD courses.

SMSF technical services provide support to CentrePoint Alliance advisers, from handling technically complex individual cases to the delivery of CPD-accredited specialist SMSF courses

Our Intensive SMSF Course and Online Specialist SMSF course are SMSFA and FAAA accredited, providing CPD points and satisfying the SMSF knowledge component of RG146

15% discount on SMSF services

Up to **15%** discount on access to SMSF administration and compliance.

Our SMSF administration solution provides comprehensive services to Trustees and Advisers for any SMSF, from simple to complex .

Our industry-leading Dashboard makes management of SMSF clients' administration & compliance easy and transparent

50% discount on SMSF establishment

SMSF Establishment Fee is normally \$650 (including trust deed) we will offer 50% discount until 30 June 2025

SMSF software ~45% less than Class

Enterprise SMSF accounting and workflow solution with an enterprise rate-card for advice firms who have an accounting arm to their business

No software fee for first three months.

SuperMate + Data Feeds bundle normally \$189/fund per annum, ex GST
With 3-year enterprise agreement, rate starts from \$150/fund, reducing to \$135/fund at scale (Class \$240 per fund)

Includes additional benefits such as training, onsite support, and migration concierge

Why us

Why SuperConcepts

SuperConcepts is a specialist SMSF administrator with over 30+ year experience, with an enterprise technology platform and a highly experienced ownership and management team.

Industry-leading client interface which your advisers can notify us of updates on clients SMSFs. Your dedicated client service manager will raise service items to your firms and keep an adviser's SMSF client up to date.

The Offer

SuperConcepts can provide multiple service options to support the licensee's member firms.

Referral-based partner for SMSF administration to CentrePoint licensed practices.

SMSF technical support and accredited education courses for professionals.

Enterprise SMSF administration technology for multi-disciplinary advice and accounting firms.

SMSF administration service offers are tiered based on fund complexity, from simple platform-based to complex assets & structures

Data Security

We take data security very seriously. With ISO 27001 certification, our information protection management system has received global recognition that it complies with best practice standards and bank-level security.

Technology and Risk Mitigation

Automated Data Feeds

Automated data feeds from 260+ banks and institutions deliver transaction information directly to the dashboard, eliminating manual data entry and ensuring up-to-date portfolio values.

Compliance Monitoring

Regular reconciliation of funds, backed by real-time data feed connectivity, allows ongoing monitoring of the SMSF to track contributions and pensions, alerting advisers and clients when action is required.

Events-based Reporting

We will prepare and lodge Transfer Balance Account (TBA) Reporting to the ATO on a regular basis during the year where required in relation to any pension fund.

SMSF Service Offer Inclusions

SMSF Administration – Standard Services Overview

 SuperConcepts
Starter

 SuperConcepts
Essentials

 SuperConcepts
Expert

Client Type	Possibly new to SMSF, or have a simple fund with all assets on an investment platform or 100% data-fed.	Looking to invest in more complex assets such as property, also need administration service for LRBA and pensions.	Seeking a high level of sophistication and exclusive service inclusions, or have complex fund structures such as segregated assets
Client Needs	An online day-to-day administration service, with the option to add extra features if needed later.	More help with managing the compliance and administration tasks for your funds, while maintaining full visibility for you.	A robust SMSF administration service with an extensive range of features.
Offer	A digital-first service that caters to simple assets, makes SMSF administration accessible and hassle-free.	Comprehensive day-to-day service, covering complex assets and providing extra assistance for those who need more from their SMSF service.	A premium tier offering a robust SMSF administration service with a wide range of sophisticated features and exclusive service inclusions, ideal for those who want it all.

SMSF Administration Standard Service Inclusions

SMSF Menu

SMSF establishment or transfer
Documentation services
Lodgment of regulatory returns
Compliance monitoring
Audit facilitation
Accumulation and pension phase
Reporting
SMSF windup
Member statements
Facilitation of rollovers

Client Service Manager

All advisers receive a dedicated Client Service Manager to assist with daily queries, backed by a team of SMSF specialists and professional accountants to maintain your funds day-by-day.

Annual Accounts and Tax

Preparation of annual financial statements, SMSF annual tax return and independent audit provided by our audit partners.

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Data Protection

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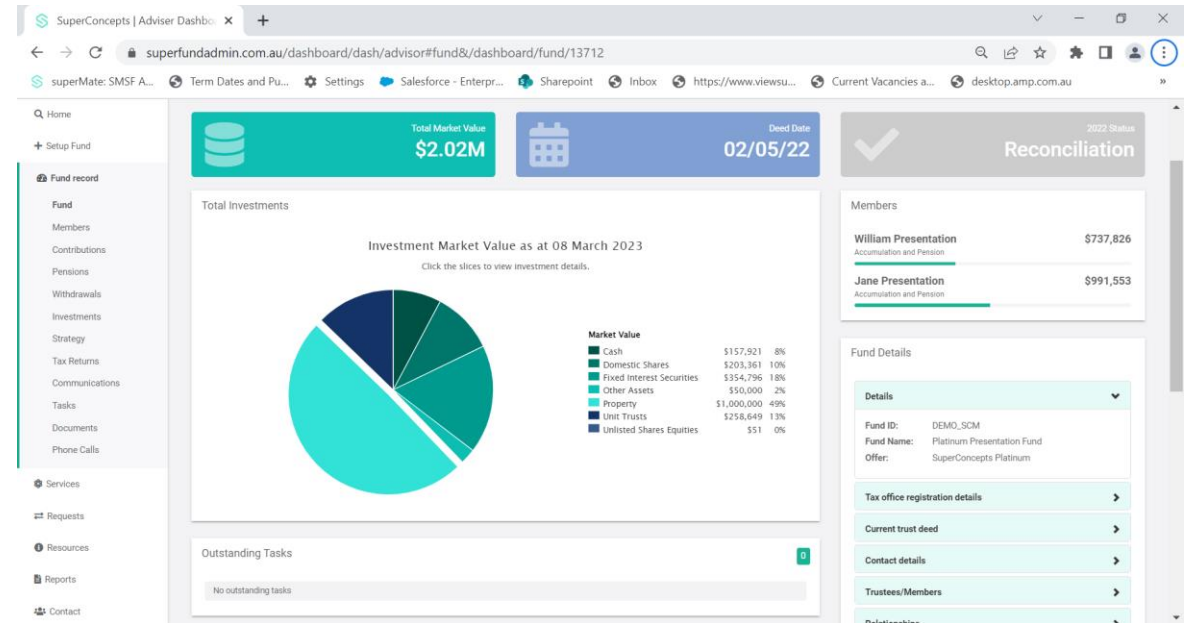
Education and Technical Support

Our SMSF technical experts will address your specific SMSF queries and concerns. In addition, we offer a range of courses and resources to deliver important industry updates and insights.

Flexible Service Inclusions

Access a range of services your SMSF may need such as trust deed upgrades, company establishment and company secretarial services.

The Dashboard provides 24/7 access to fund details, service request & communication tracking, fund balances, investment reporting, trust deed, death benefit nominations, document library, and more.



Data solutions will simplify the SMSF administration process, drive efficiencies and process improvement across the whole ecosystem, streamlining audit workpapers, actuarial certification, legal documentation, cash account opening and more.

We own a powerful enterprise software with an intuitive interface and design.

- Powerful General Ledger & Compliance engine
- Automated Bulk Corporate Actions
- Data Hero™ AI document data extraction
- Custom Reporting & Workflow to suit your business
- Transaction Automation
- Data Feeds (including Open Banking)
- Client View and Client Queries
- Extensive read and write API
- SuperStream ESA Provider

SMSF Administration – Standard Service Inclusions

Service	Starter	Essentials	Expert
Standard base administration fee	\$1,100	\$2,200	\$3,410
CentrePoint clients			
1 – 250 SMSFs	\$950	\$1,900	\$2,945
251 – 500 SMSFs	\$900	\$1,800	\$2,790
501 + SMSFs	\$850	\$1,700	\$2,635
• Independent audit	\$539	\$539	\$539
• 24/7 online Dashboard			
• Preparation of financial statements and tax return			
• Annual compliance review			
• Mail house and document storage	✓	✓	✓
• Cash			
• Term deposits			
• Listed Australian equities			
• International equities			
• Non Data-fed Assets* ¹	x	✓	✓
• Non-standard assets (i.e. cryptocurrency & collectables)	x	✓* ²	Included
• Property	x	One property included* ²	Unlimited
• Limited Recourse Borrowing Arrangements (LRBA)	x	One LRBA Included* ²	Unlimited
• Pension administration	Account-based pensions only* ²	Two account-based pensions included* ²	Unlimited
• GST administration	x	✓* ²	Included
• Segregated asset administration	x	x	✓* ²
• Facilitation of payment	x	x	Included

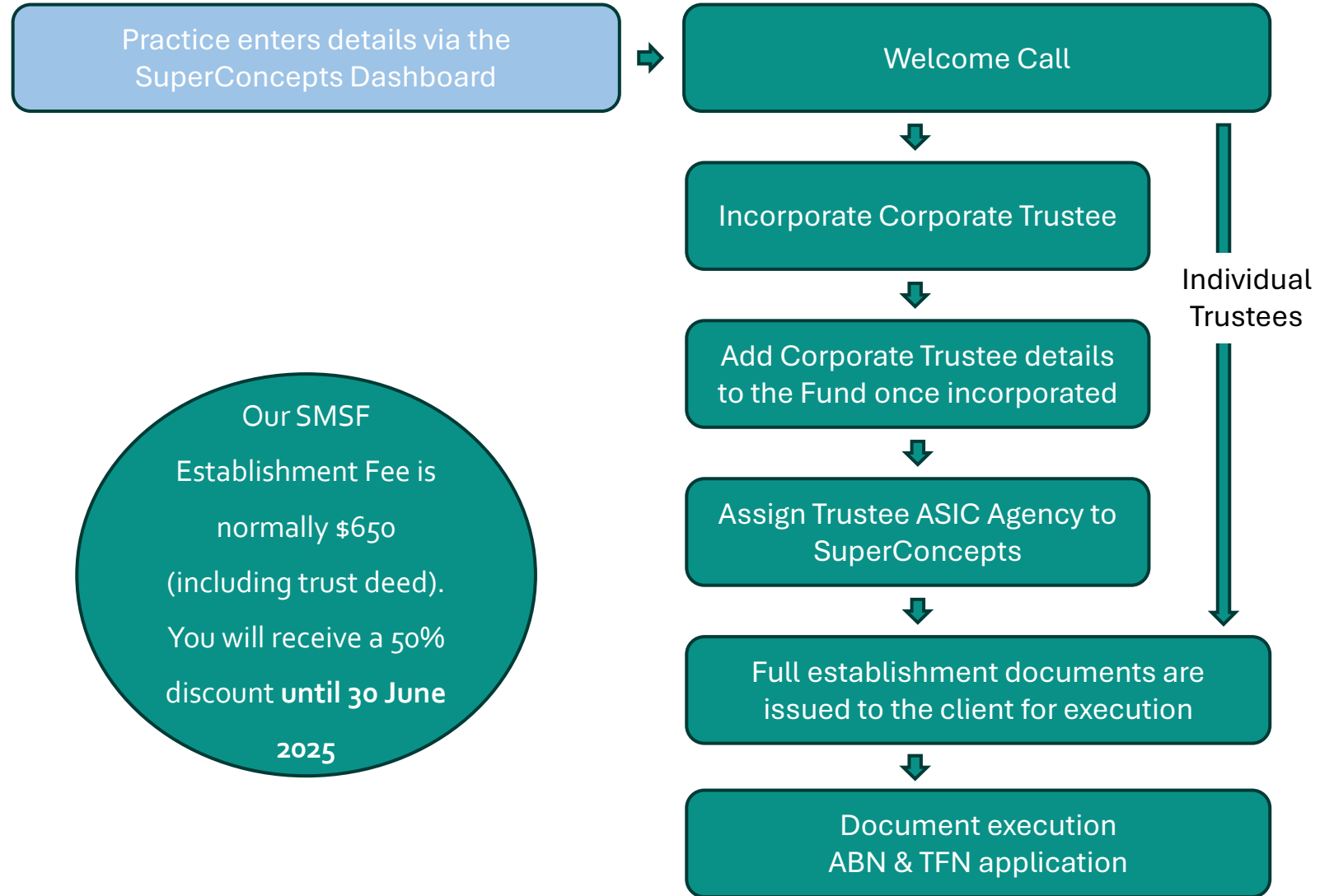
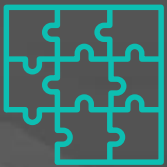
Fees effective 1 July 2024 and include GST. Full details about our fees and charges can be found in our Administration Service Guide (ASG)

*¹ Automated data feeds from 260+ banks and institutions deliver transaction information directly to your dashboard.

*² Additional fees may apply, please see our ASG

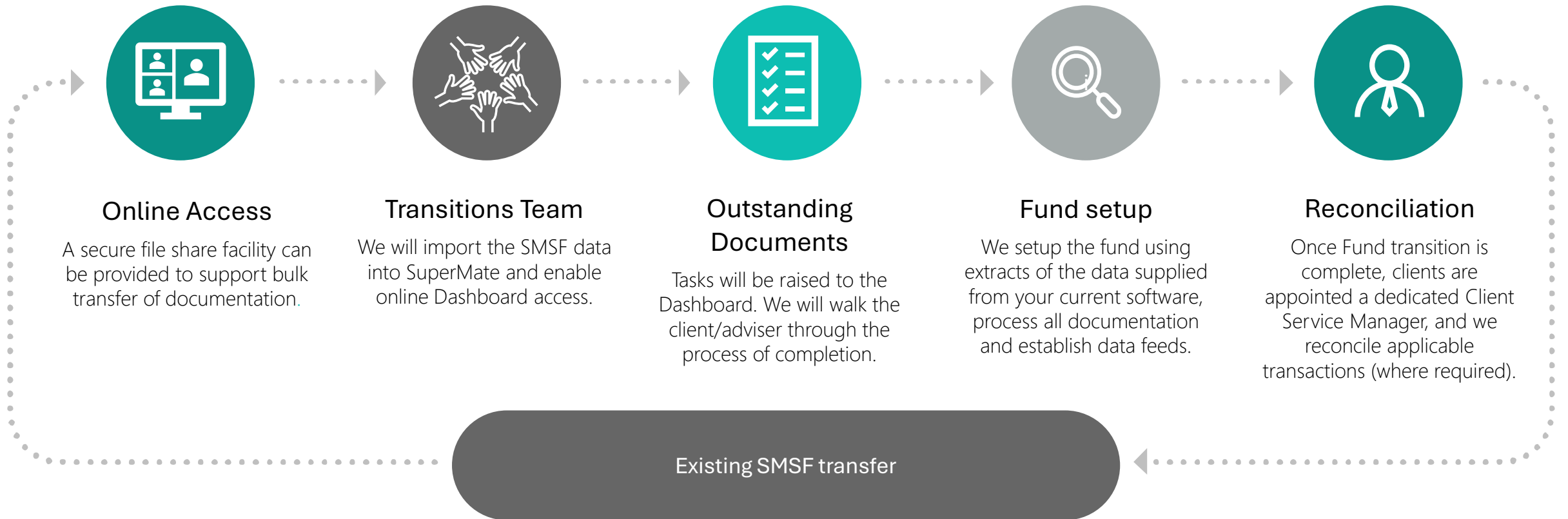
SMSF Establishment and Transfer Process

Standard
New Fund
Establishment
Process



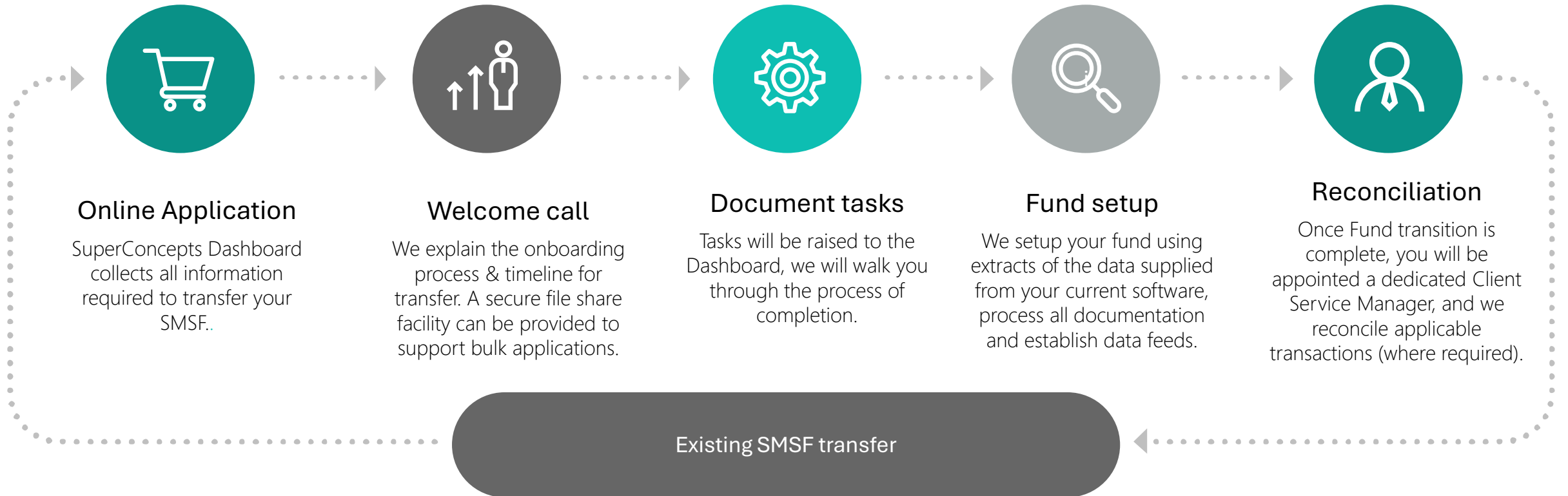
Option 1 - Bulk Transfer existing SMSFs

A dedicated **Transitions** Onboarding Specialist is assigned to manage the transfer of your **existing** SMSFs



Option 2 - Transferring an individual SMSF

A dedicated **Transitions** Onboarding specialist is assigned from the time of online application.



Technical services and Education

Member Firm Benefits – Education

- Our SMSF technical services team provide support to CentrePoint advisers, from handling technically complex individual cases to the delivery of CPD-accredited specialist SMSF courses
- Both the Intensive SMSF Course and Online Specialist SMSF course are SMSFA and FAAA accredited, providing CPD points and satisfying the SMSF knowledge component of RG146

	Standard Rate	CentrePoint firms
Quarterly webinars for CentrePoint Alliance advisers	\$660 / session	Included
Intensive Specialist SMSF Course (3-day or 6x½-day) with exam	\$1,720	\$1,460
Online Specialist SMSF Course	\$900	\$675



SMSF Association
Accredited
Educator



Enterprise SMSF Software - SuperMate

Why SuperMate



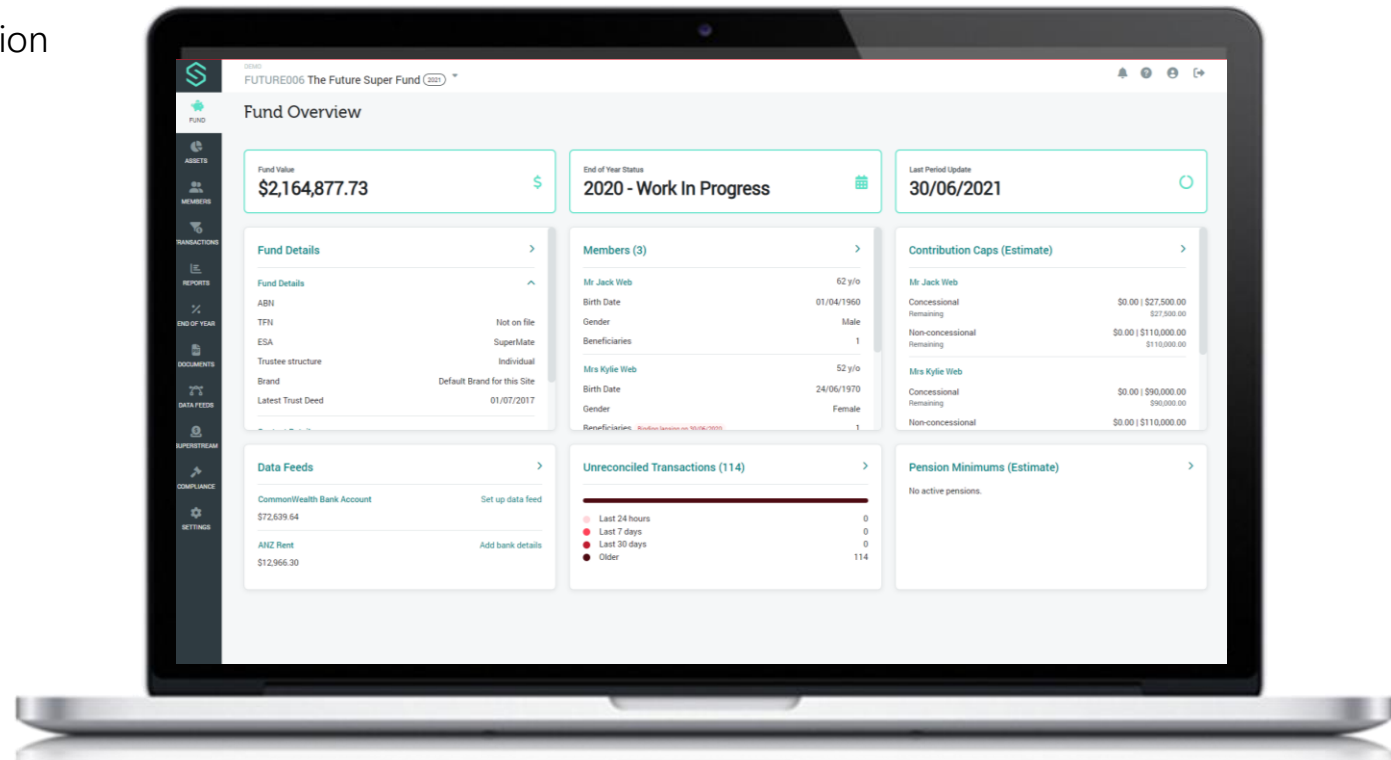
Enterprise SMSF Software

Simple yet powerful software with an intuitive interface and beautiful design.

The next generation of SuperMate leverages advanced automation to simplify SMSF administration. Our new software is faster and smarter than ever, allowing you to reduce the time spent on compliance, reporting and investment administration.

9 reasons why our clients choose SuperMate

1. Simple to learn - yet powerful
2. Clever process design for maximum efficiency
3. Data Hero® AI document processing
4. Transaction Automation
5. Simplified management of SuperStream requirements
6. Client View and Client Queries
7. Property Transaction Worksheets
8. Extensive read and write API
9. Custom Workflow to suit your business



Member Firm Benefits – SMSF Software

- Enterprise SMSF accounting and workflow solution with an enterprise rate-card for advice firms who have an accounting arm to their business
- Take advantage of the efficiencies of new SuperMate Web + Datafeeds for maximum automation
- SuperMate + Data Feeds bundle **normally \$189/fund** per annum, ex GST
- With 3-year enterprise agreement, rate starts from \$150/fund, **reducing to \$135/fund** at scale
- Includes additional benefits such as training, onsite support, and migration concierge

Site Sign-on Benefits

No charges for first 3 months to assist with transition

Volume Tiers	SuperMate Web + All Datafeeds*1	CentrePoint Alliance firms	Class*2	BGL*3
Fund 1 – 500	\$189	\$150	\$240+	\$200
Fund 501 – 1,000	\$189	\$145	\$240+	\$190
Fund 1,001 – 2,000	\$189	\$140	\$240+	\$180
Fund 2,001+	\$189	\$135	\$240+	\$180

1. SuperMate + Datafeed bundle, per fund, per annum, ex GST, as at 1 July 2024
 2. BGL Simplefund360 including bank & share data. Tiers differ 1-250, 251-750 & 750+
 3. Class pricing not transparent. Based on industry survey

SuperMate transition process – for accounting linked practices

Migration Concierge

We will take the hassle and stress out of changing software providers.

Our team of experts will project manage the data migration for you, including:

- Understanding the scope of the migration
- Mapping the existing accounts
- Run a pilot program with a small data set to ensure everything transfers correctly
- Perform the full migration, the open year bank transactions
- Verify the accuracy of the data migrated
- Preparation of data feed authority forms and ESA letters

It's business as usual

We will migrate the funds in a phased approach based on the firm's workload. This minimizes disruption and allows the firm to keep working on the funds they need.



SMSF made simple

Join thousands of financial advisers, accountants, brokers and trustees who have chosen SuperConcepts as their trusted SMSF partner.

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Thank You

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